



Beam Global - EV ARC™ Proposal

Customer Details

Quote Number	00001692	Contact Name	Jenny McConville
Created Date	10/14/2024	Title	Management Analyst
Customer Name	City of Meniffee	Email	jmccconville@cityofmeniffee.us
		Phone	(951) 723-3876

Billing and Shipping

Bill To Name	City of Meniffee	Ship To Name	City of Meniffee
Bill To	29844 Haun Road Meniffee, CA 92586	Ship To	29844 Haun Road Meniffee, CA 92586

Your Clean Mobility Expert

Prepared By	Jason Keller	Phone	(858) 201-5530
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EV ARC™ Product Description

The patented EV ARC™ charging system is the world's first and only fully autonomous, transportable, solar-powered electric vehicle charging system. Designed, engineered and manufactured in the U.S., the EV ARC™ system measures 7.5' X 18' at the base and fits inside a standard parking space without reducing available parking while being ADA compliant.

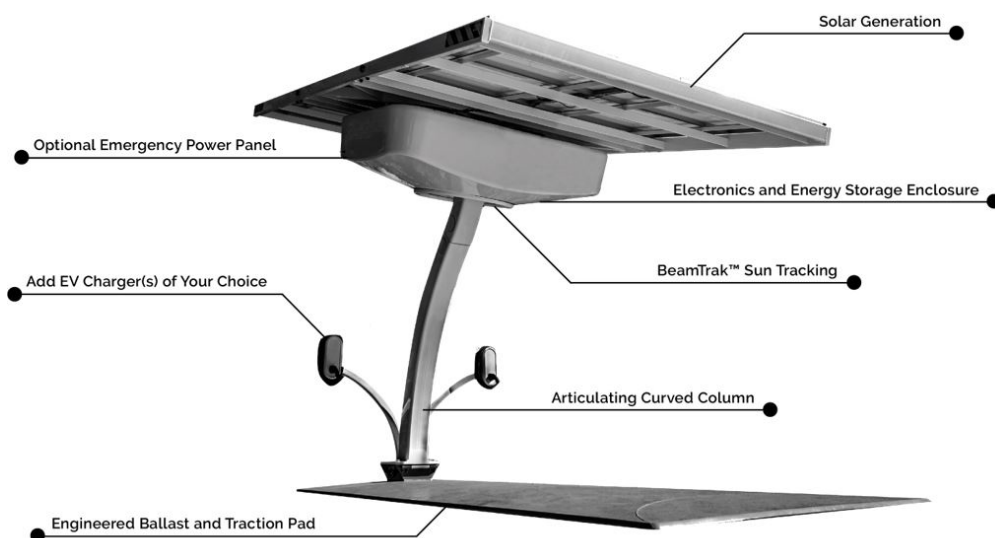
EV ARC™ systems are capable of generating and storing enough clean, solar electricity to charge up to 265 e-miles in a single day. Thanks to its battery storage, it can charge electric vehicles day or night, or even during periods of cloudiness, and is also an excellent source of emergency/alternative power. The electricity produced is clean and renewable, reducing 100% of greenhouse gas emissions from ICE vehicles and electric vehicles powered from the utility grid.

The EV ARC™ is deployed in minutes without any construction or electrical work and does not require civil or electrical engineering, foundations, trenching, electrical connections or upgrades. It will produce energy reliably and consistently but will not generate a utility bill or fail to operate because of a black out or other utility grid failure. It's no wonder that Google, the City of New York, the State of California and many others across the U.S. and internationally trust the EV ARC™ product line to charge their electric vehicles.



Your EV ARC™ system is an American-made product and will be fabricated in our San Diego, California facility.

EV ARC™ Diagram





EV ARC™ Pricing

Product	Product Description	Quantity	List Price	Total Price
EV ARC™ w/ Dual-Plug ChargePoint, 40kWh, EPP	The EV ARC™ with the ChargePoint Model: CT-4023-GW1 EV Charger with a 12-month subscription to the ChargePoint Network, Dual-Plug, type J1772 with power output of up to 5.76kW. Includes 40kWh of battery storage, Emergency Power Panel, 1-year Remote Monitoring and Management System (RMMS) and 1-year manufacturer warranty. Sourcewell-ChargePoint Contract #042221-CPI	2.00	\$87,676.00	\$175,352.00

Totals

Shipping & Handling is FOB Destination and includes Beam Team performing un-load / un-stow of equipment. Customer may need a 12K capacity forklift onsite upon delivery; to be determined when delivery date is scheduled.

Total Price	\$175,352.00
Shipping and Handling	\$8,100.00
Grand Total	\$183,452.00
Expiration Date	1/15/2025

Applicable sales tax will be billed upon invoicing
Payment Terms: Net 30 days

Shipping and Handling quote amount is specific to the unit quantity and Ship To location(s) provided in this quote.

ONE-PAY LEASE OPTION: This proposal includes an option to lease the quoted EV ARC™ Equipment, which includes the EV ARC™ Base Model, EV charger, and the add-ons of battery storage upgrades, Emergency Power Panel, AC/USB outlets, Grid Connect and RMMS connectivity, for a five-year term at a cost of 60% of the Total Equipment Price. Total Equipment Price excludes Shipping & Handling, Sales Tax, Beam Stow Kit, ARC Mobility™ Trailer, which will be invoiced at the amounts presented in this proposal. The lease option includes a 5-year warranty on the EV ARC™ Base Model and add-ons, and a 1-year warranty on the EV charger. The One-Pay Lease amount of 60% of the Total Equipment Price will be invoiced upon Equipment delivery on payment terms of net 30 days. Beam Global will retain title to the Equipment, and the Customer is responsible for insuring the Equipment during the term of the lease. The lease will expire five years from the date of Equipment delivery. At that time, the Customer will have the option to either renew the lease for another 5 years at 60% of the Total Equipment Price; or purchase the Equipment at 65% of the Total Equipment Price; or have Beam Global pick up and remove the Equipment for a recycling fee of 10% of the Total Equipment Price. The One-Pay Lease program is offered through March 31, 2025. Customer agrees and acknowledges that the terms set forth above are only a summary of the terms and conditions of the lease agreement, and any lease of EV ARC™ Equipment will not be effective until Customer and Beam Global have entered into a definitive lease agreement for the quoted EV ARC™ Equipment. To get started with the One-Pay Lease, contact your Clean Mobility Expert on this proposal.

CHANGE FEES: Upon receipt of Purchase Order, Beam Global will provide the Site Selection Guide, to be completed and returned by the customer, then reviewed and approved by Beam Global so deployment can be scheduled. Changes made within 1 week (7 days) prior to dispatching transport from Beam Global for deployment are subject to change fees as follows: \$500 for space changes within the selected location (requiring recalibration settings for space-specific solar tracking) and \$2000 for location changes within the same state/province.