



## **CITY OF MENIFEE**

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**SUBJECT:** Agreement with Flock Safety for City Park Surveillance Cameras and Subscription Services

**MEETING DATE:** August 7, 2024

**TO:** Mayor and City Council

**PREPARED BY:** Nancy Rodriguez, Management Analyst,  
Michelle Sarkissian, Information Technology Manager

**REVIEWED BY:** Jonathan Nicks, Deputy City Manager  
Ron Puccinelli, Chief Information Officer

**APPROVED BY:** Armando G. Villa, City Manager

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### **RECOMMENDED ACTION**

1. Approve and authorize the City Manager to execute a five-year agreement with Flock Safety for the purchase of 15 automated Flock Safety Condor Cameras with LTE service in an amount not-to exceed \$236,250 through June 30, 2029; and
2. Authorize the City Manager, or his designee, to approve an optional two-year renewal term for Fiscal Years 2029/2030 and 2030/2031 in an amount not-to-exceed \$45,000 per year; and
3. Authorize the purchase of the Flock camera system as a sole source purchase of a specific brand name, make or model necessary to match existing city equipment or facilitate effective maintenance and support pursuant to Menifee Municipal Code Section 3.12.070(9); and
4. Adopt a budget amendment resolution, appropriating expenditures of \$56,250 in Fiscal Year 2024/25 operating budget for the purchase of Flock camera system as a capital outlay and annual subscription costs; and
5. Approve an update to the current Capital Improvement Program, removing CIP No. 16-06: Park Surveillance Project as a capital project.

### **DISCUSSION**

The City of Menifee's Community Services Department oversees 22 City-maintained parks, including Audie Murphy Ranch Sports Park, Spirit Park, and Silver Star Park. Over the past few years, these specific parks have experienced a significant increase in vandalism and graffiti, leading to escalating costs for repairs and maintenance. Current surveillance systems in place have proven inadequate due to outdated technology and non-operational cameras, resulting in a considerable gap in monitoring and security capabilities. The proposed agreement replaces

existing, non-operational cameras in the Audie Murphy Ranch Sports Park, Spirit Park, and Silver Star Park. Other parks' camera systems are currently operational and not in need of replacement. Information Technology will monitor and engage with Community Services for maintenance and planned replacement based on the useful life of these cameras.

After thorough research and evaluation, staff recommends adopting the Flock Safety system for several compelling reasons:

1. **Integration with Existing Systems:** The Menifee Police Department (MPD) has already been successfully using Flock Safety for License Plate Readers (LPR). This system's capability to integrate any IP camera provides an opportunity to build a robust, centralized camera monitoring solution. This integration is crucial for creating a cohesive surveillance network across the City.
2. **Enhanced Monitoring and Flexibility:** Flock Safety's Condor cameras are web-based and operate independently of the City's network. This design offers maximum flexibility for authorized personnel to access and monitor camera feeds from any location. The cameras' high-quality video capabilities ensure that incidents are captured clearly, aiding in swift identification and resolution by Police and Community Services personnel.
3. **Proprietary Equipment:** The acquisition of the Flock Safety system is unique due to the proprietary nature of the Condor cameras and the established relationship with the MPD. Flock Safety's exclusive manufacturing and support capabilities ensure that the City receives specialized, high-quality equipment tailored to our specific needs. Furthermore, partnering with Flock Safety leverages the existing investment and familiarity within the MPD, ensuring a seamless transition and integration of the new cameras into the broader surveillance network.
4. **Crime Deterrence and Community Safety:** Strategically placing Condor cameras in high-traffic areas would help identify high-crime zones, allowing for targeted patrols and potentially deterring criminal activities. The visible presence of surveillance cameras is expected to enhance security for park visitors, fostering a safer and more welcoming environment.

The proposed term of agreement with Flock Safety would be July 1, 2024, through June 30, 2029, for a total cost not-to-exceed \$236,250. This agreement also offers an option for two additional one-year renewals at \$45,000 per year for Fiscal Years 2029/2030 and 2030/2031. The strategic placement of Condor cameras in key areas of the parks, as recommended by the MPD, would significantly enhance the security and monitoring capabilities, deter vandalism and graffiti, and promote a safer environment for all residents and visitors.

Implementing the Flock Safety Condor cameras would substantially improve our City parks' security and monitoring capabilities, reducing vandalism and graffiti, lowering repair costs, and creating a safer community space. Given the proprietary nature of the equipment and the established success with the MPD, we recommend approving the proposed agreement to ensure the continued safety and enjoyment of our parks for all community members.

### **STRATEGIC PLAN OBJECTIVE**

Safe and Vibrant Community

**FISCAL IMPACT**

The fiscal impact of the proposed five-year agreement with Flock Safety, covering the period from July 1, 2024, to June 30, 2029, totals a not-to-exceed amount of \$236,250. The agreement also includes an option for two additional one-year renewals at a cost of \$45,000 per year for Fiscal Years 2029/2030 and 2030/2031, bringing the total potential not-to-exceed amount to \$326,250, if the optional years are approved. The difference in year-one costs covers installation and start up of the proposed cameras. The agreement provides the cameras, on-going support, cloud storage, and software use as a subscription (lease).

**Table 1 – Annual Cost**

Year	Fiscal Year (FY)	Annual Amount
1	FY 2024/2025	\$56,250
2	FY 2025/2026	\$45,000
3	FY 2026/2027	\$45,000
4	FY 2027/2028	\$45,000
5	FY 2028/2029	\$45,000
<b>Optional Renewal 6</b>	FY 2029/2030	\$45,000
<b>Optional Renewal 7</b>	FY 2030/2031	\$45,000
<b>Total (5-year term)</b>		<b>\$236,250</b>
<b>Total (with optional 2-years)</b>		<b>\$326,250</b>

The current CIP Program included \$75,000, funded by CFD 2012-1 (AMR) towards CIP No. 16-06 Park Surveillance/IT Project for installation of surveillance cameras. However, in reviewing options, staff’s recommendation is to move forward with a camera lease agreement with Flock. Therefore, CIP No. 16-06 Park Surveillance/IT Project and the respective CIP budget would be removed from the current CIP Program. A Budget Amendment Resolution (BAR) appropriating \$56,250 within the capital outlays and cloud-based subscription/licenses of the AMR fund (2490) in the amounts of \$11,250 (Account 2490-ITD-OPER-653155) and \$45,000 respectively (Account 2490-ITD-OPER-651353).

Funding for the remaining \$180,000 over the next four years would be included in the respective annual budgets and is funded through AMR-CFD 2012-1, Fund 490. Should the optional years be exercised, an additional \$90,000 would need to be budgeted for Fiscal Years 2029/2030 and 2030/2031. The AMR-CFD 2012-1 Fund 490 currently has and is expected to maintain sufficient funding for the five-year term of the agreement as verified by Finance and the Annual Community Facility District (CFD) Assessment report.

**ATTACHMENTS**

1. Agreement
2. Resolution