

# Statewide ELA Pricing for M365 G5



For comparison purposes, standard Riverside contract pricing:

- Annual Base price for M365 G5 from SA is \$585.24 (\$ 47.88 monthly)

Average Discount Offered in Statewide ELA via Crayon Software

- Tier 1: 25% off M365 G5 “from SA” pricing
- Tier 2: 29% off M365 G5 “from SA” pricing

Annual Unit Price (CDT Contracted Rate)	Year 1	Year 2	Year 3	Year 4	Year 5
Tier 1 M365 G5 (from SA)	\$ 382.20	\$ 399.51	\$ 399.51	\$ 458.11	\$ 501.44
Tier 2 M365 G5 (from SA)	\$ 352.97	\$ 382.20	\$ 382.20	\$ 456.44	\$ 498.02

Monthly Unit Price (CDT Contracted Rate)	Year 1	Year 2	Year 3	Year 4	Year 5
Tier 1 M365 G5 (from SA)	\$ 31.85	\$33.29	\$ 33.29	\$ 38.18	\$ 41.79
Tier 2 M365 G5 (from SA)	\$ 29.41	\$ 31.85	\$ 31.85	\$ 38.04	\$ 41.50

CDT administrative fee to broker/manage this ELA will be 2.71% (reduced from 4.58%). Other fees such as CDT Cost Distribution Fee of 3.5% and Security Operations Center (SOC) charges of approximately 1.3% will apply.