

**From:** [Martin Cabrera](#)  
**To:** [Chris Gehrki](#)  
**Subject:** RE: RE: Vehicle Match  
**Date:** Thursday, March 23, 2023 2:44:58 PM  
**Attachments:** [Vspec\\_RAV4 Hybrid\\_2T3UWRFV2PW14F218 \(1\).pdf](#)

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I do apologize attached is the spec sheet.

Respectfully,

**Martin Cabrera**  
**Internet Manager**

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[www.mossbrostoyotamorenovalley.com/](http://www.mossbrostoyotamorenovalley.com/) | (951) 247-8000  
12630 Motor Way | Moreno Valley, CA 92555

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**From:** cgehrki@cityofmenifee.us  
**Sent:** 2023-03-23T21:42:10.317  
**To:** martincabrera@mbtsmv.com,  
**Subject:** RE: RE: Vehicle Match

Thank you!

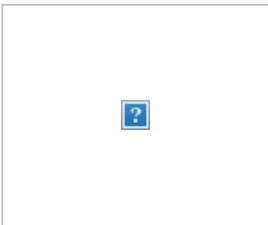
Thank you,





**Maintenance Operations Center Operating Hours:**

**Monday – Thursday 6:30 a.m. to 4:00 p.m.**

**Friday 6:30 a.m. to 3:00 p.m.**

**Chris Gehrki** | Management Analyst  
Public Works and Engineering Department  
City of Menifee | 27860 Bradley Road | Menifee, CA 92586  
Direct: (951) 723-3721 | City Hall: (951) 672-6777 | Fax: (951) 679-3843  
[cgehrki@cityofmenifee.us](mailto:cgehrki@cityofmenifee.us) | [cityofmenifee.us](http://cityofmenifee.us)



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**From:** Martin Cabrera  
**Sent:** Thursday, March 23, 2023 2:41 PM  
**To:** Chris Gehrki  
**Subject:** Re: RE: Vehicle Match

You don't often get email from [martincabrera@mbtsmv.com](mailto:martincabrera@mbtsmv.com). [Learn why this is important](#)

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Currently, I only have one White Rav4 Hybrid available. I have attached the spec sheet for it.

We do have a market adjustment on it of \$7995 because of the current shortage and such high demand for hybrid vehicles. Everything is totally negotiable. The asking price for this specific one would be **\$43,005.00.** plus tax and license.

Respectfully,

**Martin Cabrera**  
**Internet Manager**

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12630 Motor Way | Moreno Valley, CA 92555

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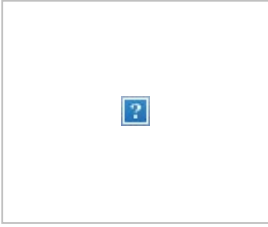
**From:** [cgehrki@cityofmenifee.us](mailto:cgehrki@cityofmenifee.us)  
**Sent:** 2023-03-23T21:33:50.777  
**To:** [martincabrera@mbtsmv.com](mailto:martincabrera@mbtsmv.com),  
**Subject:** RE: Vehicle Match

Thank you for reaching out. We are looking to purchase two new RAV4 Hybrids, both white. I would like a quote emailed for each as we will need documentation to take to City Council for approval.

Thank you,

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[cgehrki@cityofmenifee.us](mailto:cgehrki@cityofmenifee.us) | [cityofmenifee.us](http://cityofmenifee.us)



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**From:** Martin Cabrera

**Sent:** Thursday, March 23, 2023 2:29 PM

**To:** Chris Gehrki

**Subject:** Vehicle Match

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March 23, 2023

Good Afternoon **Chris**,

My name is **Martin**, Internet Sales Manager at Moss Bros. Toyota. We're One Group with One Goal: to serve you. Let us help you during this time of uncertainty with a stress-free buying experience. That's why today we offer home test drives, options to buy from home, and vehicle home delivery.

We received your online request through Gubagoo Chat for a Toyota RAV4 Hybrid.

We have many great vehicles available today at outstanding prices. Plus, all new Toyota vehicles come with ToyotaCare a 2 Year or 25,000 Miles no cost maintenance plan with 24 hour Roadside Assistance\*\*\*.

MSRP	<b>\$33,973.00</b>
Moss Savings	-\$500.00
College Grad Rebate	-\$500.00
Trade-In Bonus (Must Qualify)	-\$1,500.00
<b>Your Price</b>	<b>\$31,473.00</b>

**Moss Bros Toyota Estimated Savings**

**\$2,500.00**

**Great news, I have found a few similar vehicles that you can save big \$ on!**

Here is a quote for this: Pre-Owned [2021 Toyota Rav4 XLE](#)

Original Price	\$38,114.00
You Save	-\$10,824.00
Sale Price	\$27,290.00

Here is a quote for this: Pre-Owned [2020 Toyota Rav4 XLE](#)

Original Price	\$38,837.00
You Save	-\$12,760.00
Sale Price	\$26,077.00

I have available appointments today and tomorrow. What time would you be able to come take a test drive?

Warmest regards,

**Martin Cabrera**  
**Internet Manager**

**Moss Bros. Toyota**  
**12630 Motor Way**  
**Moreno Valley, CA 92555**  
**855-333-2531**  
[www.MossBrosToyotaMorenoValley.com](http://www.MossBrosToyotaMorenoValley.com)

*\*Your price quote is valid for 48 hours and is after all available discounts. This quote is only valid to the recipient of this email. All prices plus government fees and taxes, any finance charges, and dealer document processing charge (\$85), any electronic filing charge, and any emission testing charge. Price does not include dealer installed options. Factory Incentives available to qualified customers based on individual and specific criteria. See dealer for complete details of each incentive. Vehicle price is not available with special leases or special manufacturer APR incentives unless noted otherwise. Customer must finance with Manufacturer's Financial institution with standard APR to receive discounted pricing. To receive the trade-in bonus you must trade in a 2013 or newer vehicle with 60,000 miles or less. Vehicle cannot have a salvage title, accidents or damage reported on any vehicle history reports. Estimated savings are based on the MSRP minus the selling pricing of the vehicle. Pricing applies to vehicles that are in dealer stock. All pricing is final and no other special programs will factor in. Pricing subject to change without notice. We reserve the right to modify this quote to correct arithmetic or typographical errors.*

*\*\*\*Covers normal factory scheduled service for 2 years or 25,000 miles, whichever comes first. See Toyota dealer for details and exclusions. Roadside assistance does not include parts and fluids, except emergency fuel delivery. Prius Plug-in Hybrid comes with an additional year of roadside assistance, for a total of 3 years from date of first use.*

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